Defined Contribution (DC) Pension Seminar

Beginner Course

May 2024



Sompo Japan DC Securities Inc.

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Ice Breaker: Most Popular Products at Adobe

Q: By number of users, which of the following products is the most popular in the Adobe lineup?

- 1.Nikko DC Index Balance (Equity 60)
- 2. Fidelity Japan Growth Fund

3. Nikko Index Fund International Equity Unhedged (DC)

Adobe Product Lineup: Number of Users

	Asset Type	Investment Method	Product Name	Number of Users
1	Balanced	Passive	Nikko DC Index Balance (Equity 60)	337
2	Foreign Equities	Passive	Nikko Index Fund International Equity Unhedged (DC)	250
3	Balanced	Passive	Nikko DC Index Balance (Equity 80)	99
4	Foreign Bonds	Passive	Nikko Index Fund International Fixed Income Unhedged (DC)	81
5	Japanese Equities	Active	Fidelity Japan Growth Fund	73

Source: Sompo Japan DC Securities "DC Pension Plan Investment Report" as of Mar.29,2024

Designated Investment Product

Under the rule for a designated investment product, if participants fail to provide investment instructions, their contributions will be managed in cash, and then the designated investment product will be purchased when a certain period of time elapses. In such cases, participants are deemed to have provided investment instructions to purchase the designated investment product.

(This rule applies to participants who joined the DC plan in and after May 2018)

The rule applies to participants who fail to provide investment instructions for a certain period of time.

Designated investment product : Nikko DC Index Balance Equity 60

Process until the designated investment product is purchased

Presenting the designated investment product and providing information

Instruction Period
Three months
starting from the first
contribution date

Notification to participants Extension Period
Four weeks starting
when the instruction
period ends

Participants are deemed to have provided investment instructions to invest fully in the designated investment product.

Managed in cash

*Participants can provide investment instructions and change investment products (designation of allocation ratios/switching) at any time during instruction period, extension period and after their contributions are invested in the designated investment product. Investment instruction for uninstructed individual asset amounts are made by switching.

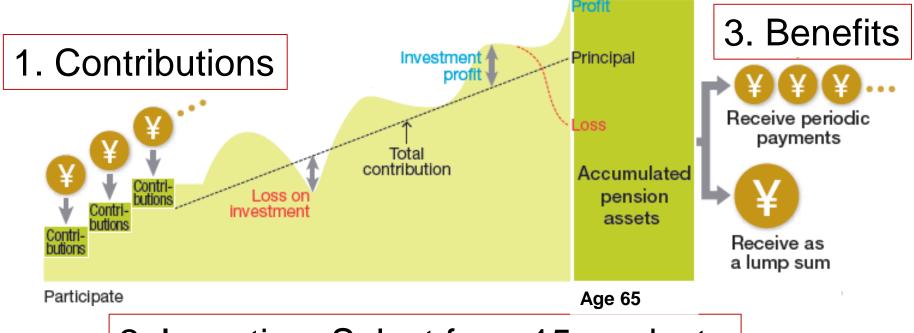
The rule will not apply to participants enrolled before May 2018.

Outline

- 1. DC Plan and Basics of Investment
- 2. How to Select Investment Products
- 3. Procedure (New contents of AnswerNet)
- 4. Q&A

1. DC Plan and Basics of Investment

Defined Contribution Pension Plan



2. Investing: Select from 15 products

Investment period (with tax benefits)

- •Benefit amount depends on investment results.
- •Investment continues until the benefit receipt is completed.
- •In principle, early withdrawal from the DC plan and early withdrawal of your assets are not allowed.

1.Contributions

Voluntary

	Company Contributions	Participant Contributions (Voluntary Employee Contributions)			
	Separate from Salary	Deducted from Salary			
Monthly amount Base Salary×2%		Minimum amount: ¥1,000			
Cap	¥55,000	Equivalent to company contribution amount or less; and the cap of the total amount should be ¥55,000.			
Contribution Date	Every 25 th If the date of contribution falls on a bank holiday, the preceding business day will apply.				

^{*}Investments will be made with the combined amount of company contributions and participant contributions.

Merits of Voluntary Employee Contributions

The full amount of participant contributions is subject to income deduction, so tax burden is reduced.

[Taxation merit related to taxable income and participant contributions]

Reduced tax amount = (Total tax rate of income tax and residential tax) x (annual amount of participant contributions)

Taxable income (annual)	Total tax rate of income tax and residential tax	Reduced tax amount (annual) Participant Contribution Amount (in case of 10k yen/month)		
1950k yen or less	15%	18k yen		
More than 1950k yen – 3300k yen or less	20%	24k yen		
More than 3300k yen – 6950k yen or less	30%	36k yen		
More than 6950k yen – 9000k yen or less	33%	39k yen		
More than 9000k yen – 18000k yen or less	43%	51k yen		
More than 18000k yen – 40000k yen or less	50%	60k yen		
More than 40000k yen	55%	66k yen		

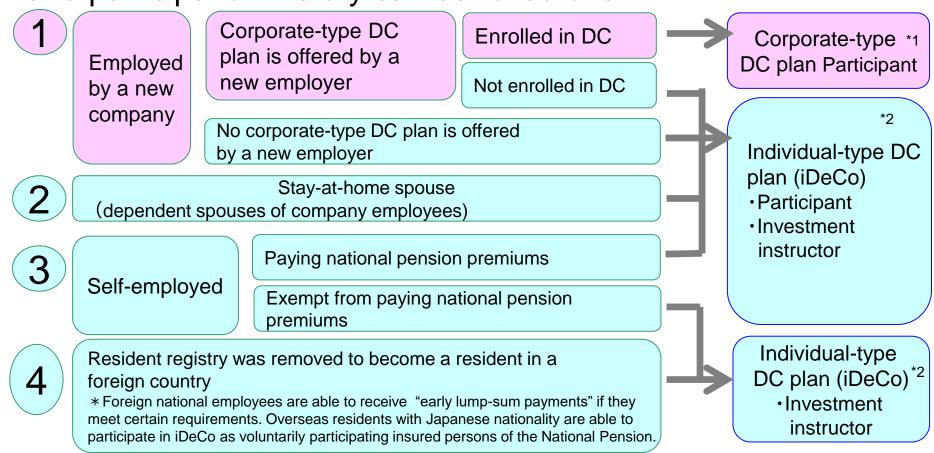
^{*}The total rate of income tax and residential tax as of Apr 2024. The special income tax for reconstruction is not considered.

^{*} Taxable income = Salary income - Amount of employment income exemption - Other income exemptions

X Fractions less than 1,000 yen are rounded down.

Leaving Company before Age 60

In principle, assets cannot be withdrawn, but accumulated assets and participation history can be rolled over.



^{*1:} You can transfer your assets to an individual-type DC plan instead of a corporate-type DC plan and become an investment instructor of an individual-type DC plan. You may become a participant of an individual-type DC plan (make contributions).

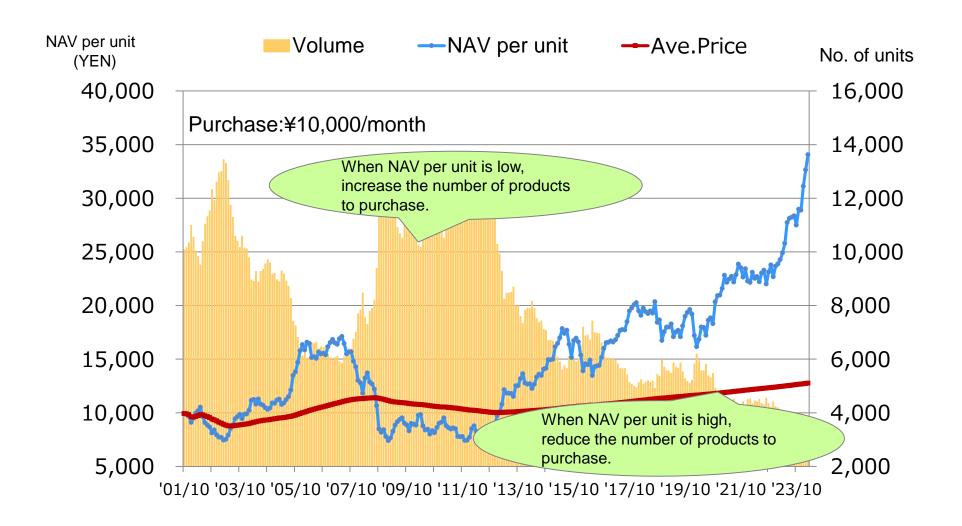
^{*2:} If you enroll in an individual-type DC plan, admin. fees will be borne by yourself.

^{*}You are able to transfer your assets to the "Pension Fund Association" and receive benefits from age 65, in principle. (No contributions allowed.)

Stable Investment is Key

- 1. Long-term Investment
- 2. Diversified Investment
 - (1) Time diversification
 - (2) Asset class diversification

Point 2-(1)Time Diversification



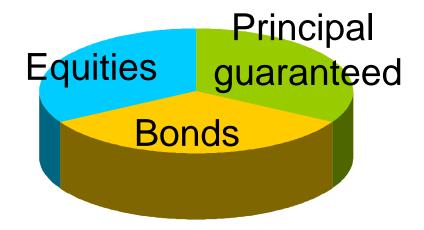
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As of Mar. 29, 2024

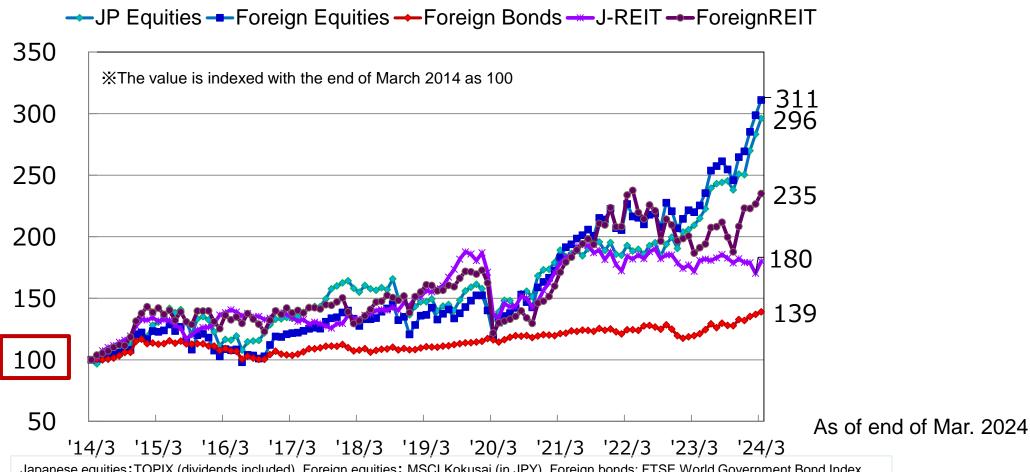
Point 2-(2) Asset Class Diversification

- Decide how you allocate your assets in guaranteed products, bonds and equities
- Risk level differs depending on asset allocation

Necessary to choose an asset allocation based on your investment strategy



Past Performance by Asset Class (Past 10 Years)



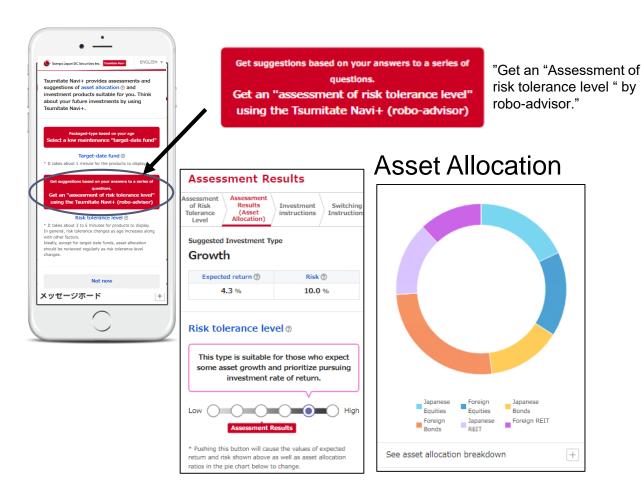
Japanese equities: TOPIX (dividends included), Foreign equities: MSCI Kokusai (in JPY), Foreign bonds: FTSE World Government Bond Index (excluding Japan, in Yen), J-REIT: Tokyo Stock Exchange REIT index (dividends included), ForeignREIT: S&P Developed REIT Index (excluding Japan, unhedged, in JPY, dividends included)

[◆] This chart is created for informational purpose only by SOMPO Asset Management Co., Ltd. and is not intended as a solicitation of investment.

[♦] This chart is created based upon information that SOMPO Asset Management Co., Ltd. considers to be reliable, but does not guarantee its accuracy or thoroughness. This information is prepared only to provide information for making investment decisions and is not intended as a recommendation of a specific investment style or product, nor as a solicitation of investment. Information contained here is valid at the time of creation and may change without prior notice. Furthermore, the information does not guarantee changes in future market conditions.

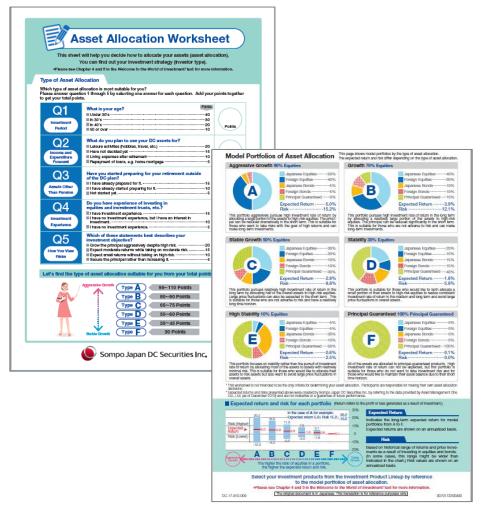
Deciding Asset Allocation

Tool 1: Robo-Advisor (Assessment Tool)



Tool 2: Asset Allocation Worksheet

Available on AnwerNet



2. How to Select Investment Products

Product Types and Protections

Type	Qty.	Protected
Insurance (Principal Guaranteed)	1	90%
Time Deposit (Principal Guaranteed)	1	10 million yen in principal + interest
Investment Trusts	13	100% protected (at market value)

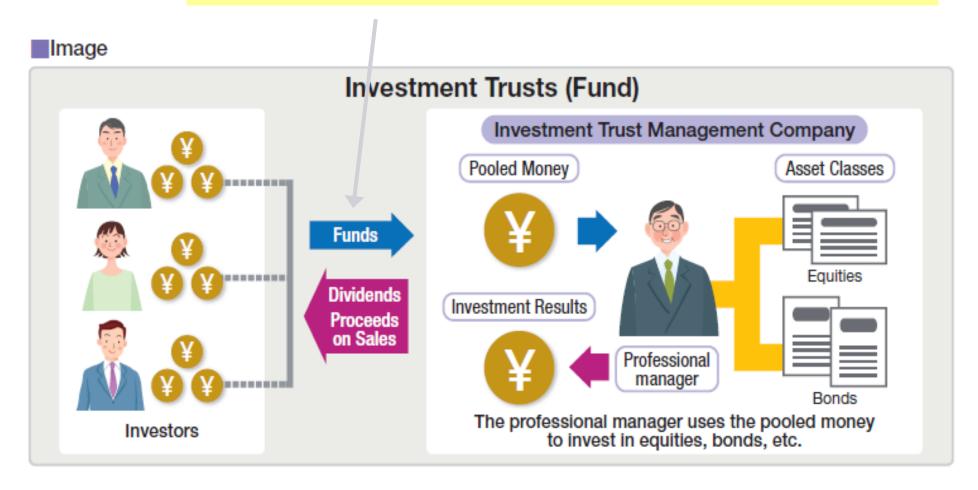


Guaranteed Products

	Characteristics	Rate for	Switching		
	Characteristics	Fixed Period	Interest rates	Fees	
DC Guaranteed Principal plus Accident Insurance	Additional 10% of contract payout in event of death by accident	0.201% (As of May 2024) 5 years	In the case of early	N/A	
Seven Bank DC Deposit 3 Year Fixed	-	0.01% (As of May 7 2024) 3 years	termination: Reduced	IN/A	

Investment Trusts - Structure

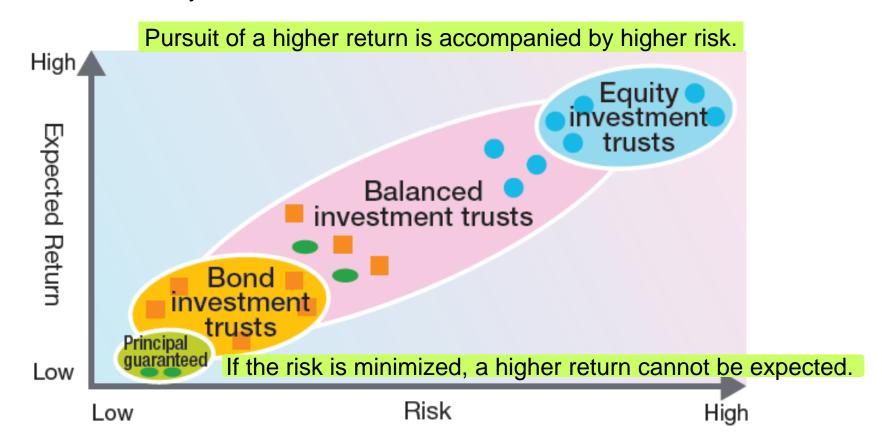
Original principal and dividends are not guaranteed



Note: A dividend is a distribution of some profits gained by investment to investors. In DC plans, such distributions will be automatically re-invested into the same investment products.

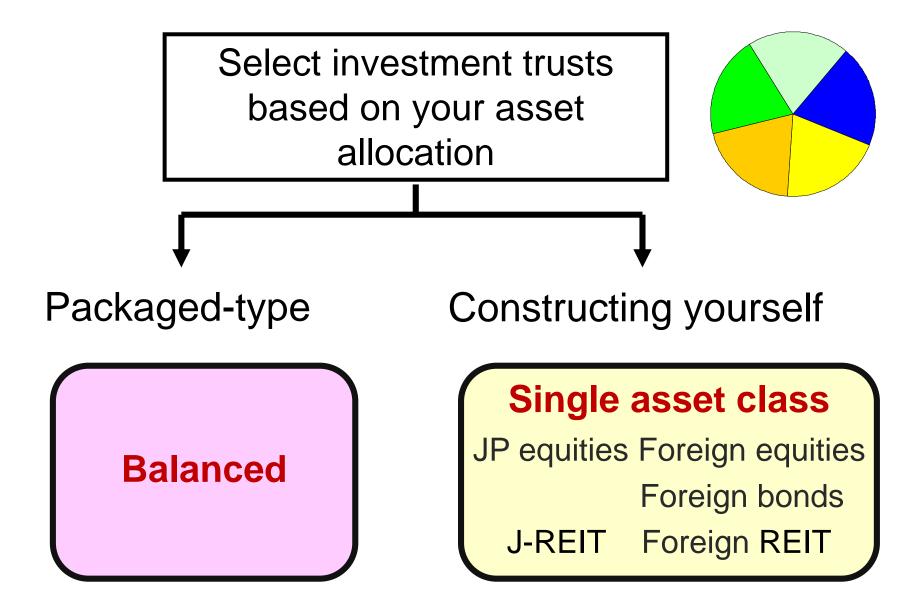
Risk/Return of Investment Trusts

<Risk/Return by asset class>



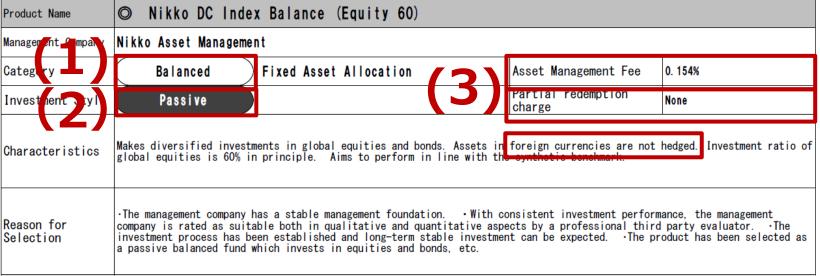
^{*}In addition to the above, there are investment trusts which invest in asset classes other than equities and bonds (real estate investment trusts (REIT), etc.).

How to Choose Investment Trusts



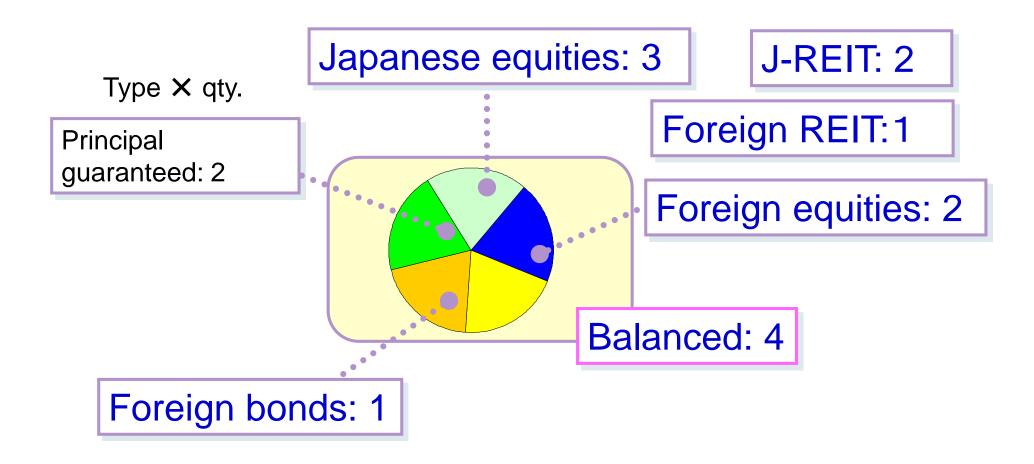
Points for Choosing Investment Trusts

- (1) Target asset classes (region, asset type, etc.)
- Impact of Fluctuations in FX Rate (foreign assets)
- (2)Investment Style (Passive or Active)
- (3)Fees





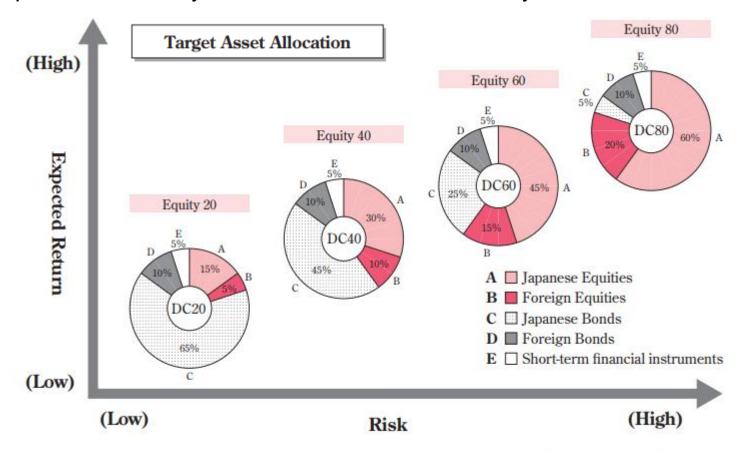
(1) Target asset classes



Balanced (Fixed Asset Allocation)

■ Nikko DC Index Balance

·Select a product close to your asset allocation based on your risk tolerance

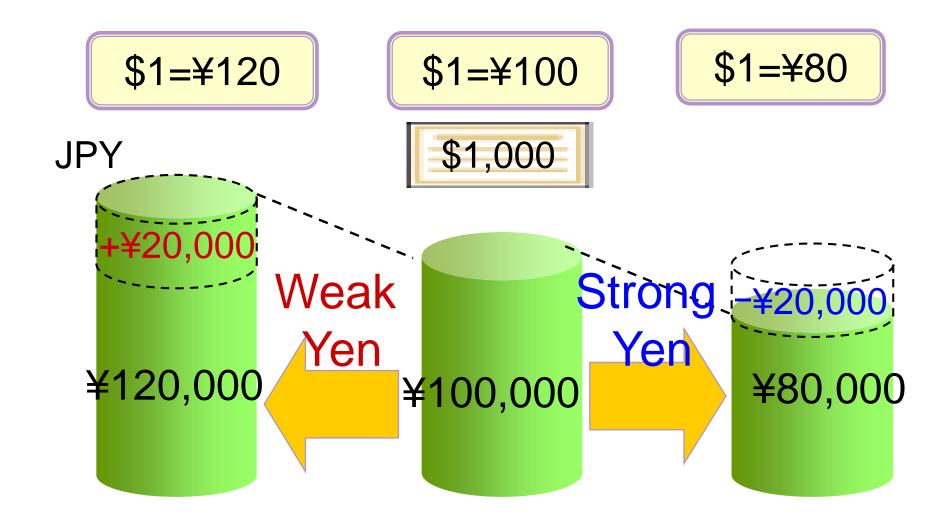


^{*} The above is an illustrative image based on the fund's target asset allocation and does not guarantee future results.

Single Asset

- DIAM Japanese Equity Index Fund
- Sumitomo Mitsui Value Equity Pension Fund
- Fidelity Japan Growth Fund
- Nikko Index Fund International Equity Unhedged
- Asahi Nvest Global Value Equity Open
- Nikko Index Fund International Fixed Income Unhedged
- MHAM J-REIT Index Fund
- Nomura J-REIT Fund DC
- Nomura World REIT Index Fund DC

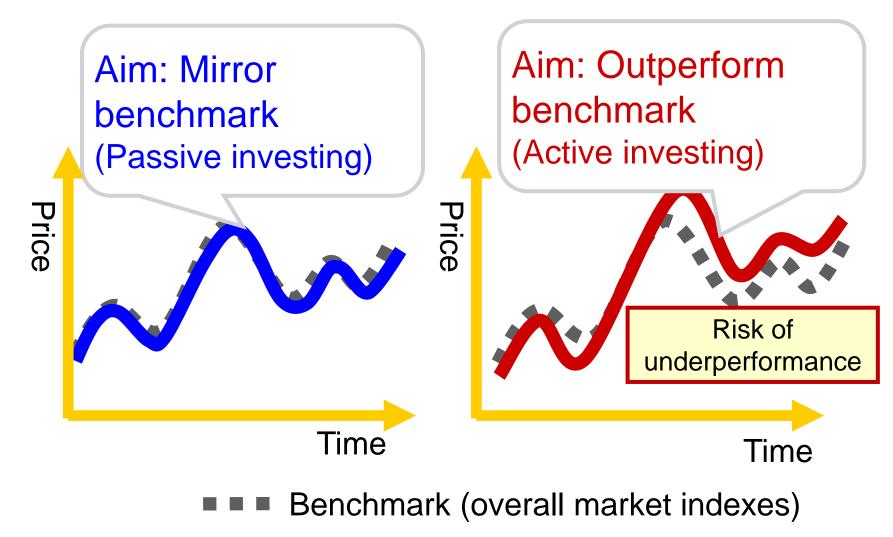
Impact of Fluctuations in FX Rate



FX unhedged=Affected by FX

(2) Investment Style

The risk-return relationship varies by investment style.



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Asset Management Fee While invested

Product Name	Asahi Nvest Global Value Equity Open							
Management Company	Asahi Life Asset Management							
Category	Foreign Equities Value	Asset Management Fee	1. 980%					
Investment Style	Active Partial redemption When Selling 0.3%							
Characteristics	Invests in international equities including emerging market equities but excluding Japanese equities and aims for a long-term growth of the trust assets using a consistent value philosophy. Assets in foreign currenties are not hedged. The benchmark is not specified.							
Reason for Selection	·The management company has a stable management foundation. ·With consistent investment performance, the management company is rated as suitable both in qualitative and quantitative aspects by a professional third party evaluator. ·The investment process has been established and long-term stable investment can be expected. ·The product has been selected as an active fund which invests in foreign equities.							

Partial Redemption Charge Upon selling Only one product

With price at ¥10,000,

¥30 will be charged on ¥10,000



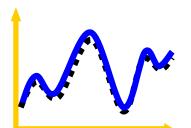
Investment Product Lineup

(3) Fees While Holding



DIAM Japanese Equity Index Fund

Passive



• Asset management fee : 0.242% (annual rate)

Annually : ¥242 / ¥100,000

Active





- Asset management fee : 1.683% (annual rate)
- Annually :\(\frac{\text{\frac{\tinx{\fint}\ext{\frac{\text{\frac{\text{\fint}\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\frac{\tinc{\frac{\text{\frac{\text{\frac{\text{\frac{\tint{\frac{\tinc{\frac{\tinx{\frac{\text{\frac{\text{\frac{\tinx{\frac{\tinx{\frac{\tinx{\frac{\text{\frac{\frac{\text{\frac{\tinx{\frac{\text{\frac{\tinx{\frac{\tinx{\frac{\text{\frac{\tinx{\frac{\frac{\frac{\tinx{\frac{\tinx{\frac{\tinx{\frac{\fint{\frac{\fin}\frac{

Asset management fees are reflected in the daily price and performance of investment trusts.

Performance Sheet

<Excerpts>

Please check the latest results on AnswerNet

■Products other than Principal Guaranteed (Investment Trust)

As of the end of March,2024

Category	Product Name	Return			Risk		Sharpe Ratio				
oategor y	Product Name	1y	3y	5y	10y	3y	5y	10y	3y	5y	10y
Balanced	Nikko DC Index Balance	34. 11%	13. 67%	13. 12%	9. 95%	10. 02%	11. 63%	12. 04%	1. 36	1. 12	0. 82
Passive	(Equity 80)										
	Nikko DC Index Balance	24. 63%	9. 97%	9. 67%	7. 69%	7. 90%	8. 88%	9. 08%	1. 25	1. 08	0. 84
Passive	(Equity 60)										
	Nikko DC Index Balance (Equity 40)	15. 68%	6. 28%	6. 27%	5. 42%	5. 82%	6. 20%	6. 15%	1. 07	1. 00	0. 87
Passive											
Balanced Passive	Nikko DC Index Balance (Equity 20)	7. 24%	2. 58%	2. 81%	3. 00%	3. 89%	3. 73%	3. 43%	0. 65	0. 73	0. 85

[•]Return: In general, return is calculated by dividing profit/loss obtained during the specified period by the amount invested. Return figures in the table below are calculated by comparing the NAV value as of the date when the calculation started to the NAV value base date (with dividends reinvested; annualized figures are used when the period is over one year).

[•]Risk (Standard Deviation): Standard deviation measures return variability (range of return). The lower a fund's standard deviation, the less variation in returns historically.

[•]Sharpe Ratio: The Sharpe Ratio (Risk-Adjusted Return) measures the efficiency of investment. The greater a portfolio's Sharpe ratio, the better its risk-adjusted realized performance. However, in the event of negative performance, a higher Sharpe ratio indicates higher risk.

Sharpe Ratio = (Return - Risk free rate)/Risk < Uncollateralized overnight call rate is used for the risk free rate.>

3. Procedure (New contents on AnswerNet)

Application for Participant Contributions

Procedure Method AnswerNet/AnswerCenter

Deadline: New/ Suspend/Restart Day preceding the monthly contribution date (reflected in the following month)

Application Period:
Change of
Contribution Amount

From the contribution date every April to the day before the contribution date in May (reflected from the contribution in June)

Contribution Date: 25th

If the date of contribution falls on a bank holiday, the preceding business day will apply.

COMPOUNTN DE SECURITES

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Employee Matching

Contribution Guidebook

(A Guide to Wide Support)

The security of the secu

Please refer to "Employee Matching Contribution Guidebook" for more information.

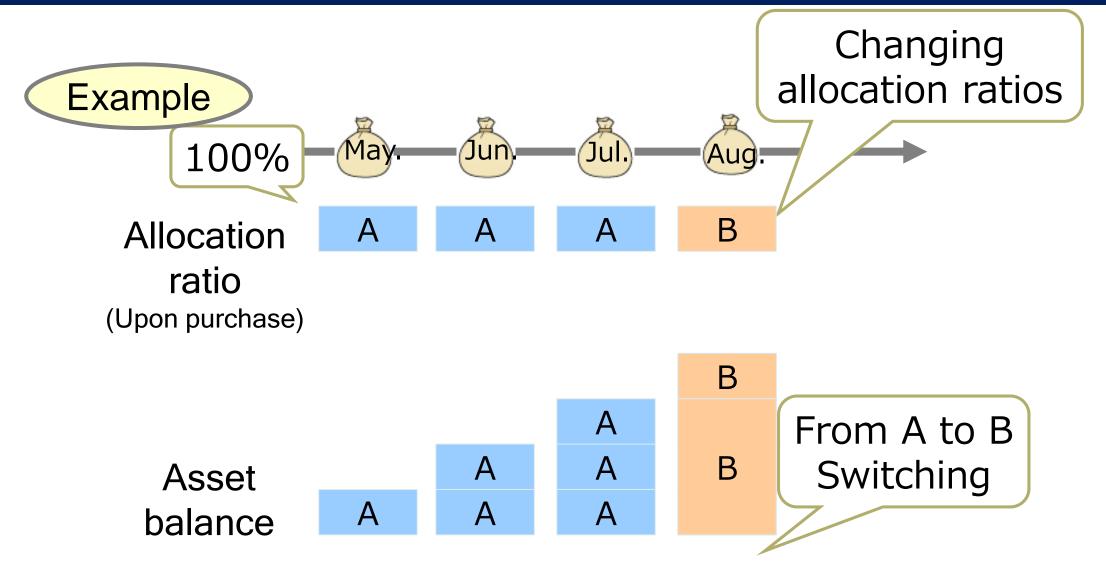
Two Ways to Change Product

	1. Changing allocation ratios	2. Switching		
Target	Future contributions	Existing holdings		
Fee	N/A	Partial redemption charge (Only one product)		
Deadline	Day before the monthly contribution date (every month)	Each business day		

Contribution Date: 25th

If the date of contribution falls on a bank holiday, the preceding business day will apply.

Case Study: Which is applicable to Asset Amount, A or B?



XInvestment return and fees are not included in illustration.

Contact Information

1. AnswerNet (Website for participants)

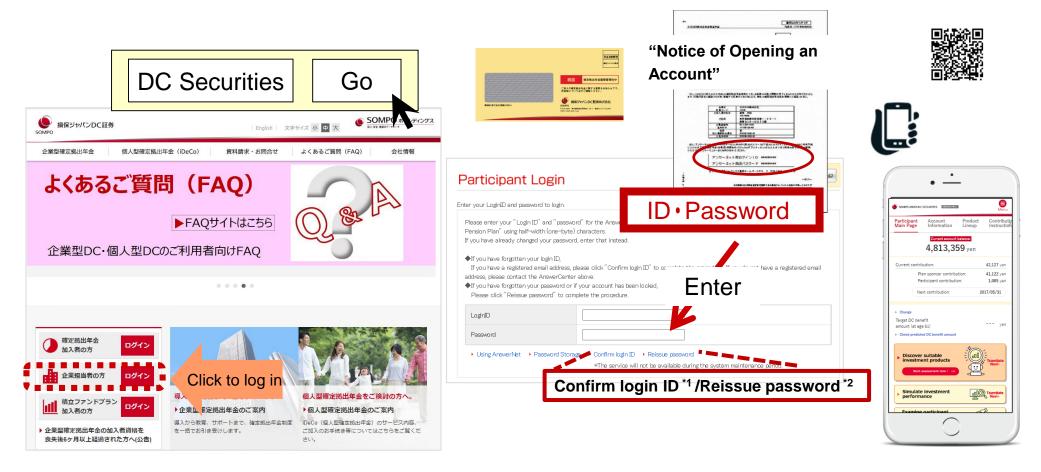


- Available 24 hours a day throughout the year (some of the service may not be available during the specified periods of time)
- 2. AnswerCenter (Call center for participants)



- Mon-Fri: 2:00pm = 6:00pm (excluding bank holidays and New Year period break)
- From abroad, call (+81) 3-5325-6303 (non toll free)

AnswerNet Login Step



^{*1} In order to confirm your login ID (email notification), you need to register your email address in advance by pressing "Confirm/Change Participant Information" button on AnswerNet.

^{*2} For password reissuance, after verifying your identity, a temporary password will be sent to the email address you specified on the screen.

"Tsumitate Navi + (Plus)" function added

Tsumitate Navi+ Main Menu

Discover investment products suitable for you.

Get suggestions on investment products using a robo-advisor.

Examine participant contributions (employee matching contribution).

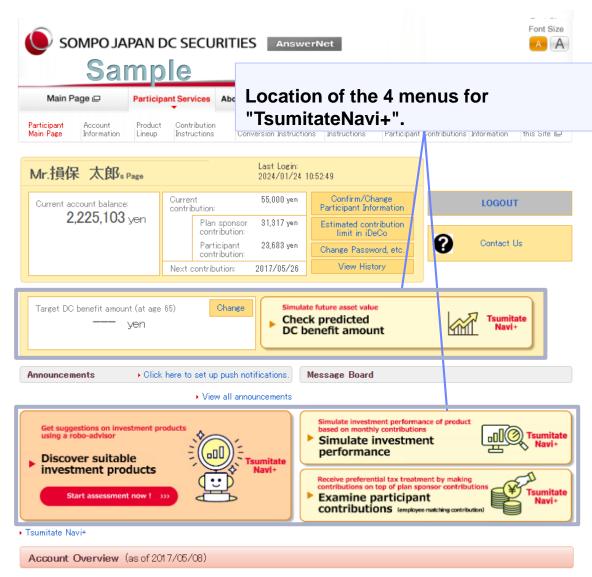
You can estimate the tax benefits of employee matching contributions before proceeding.

Check your predicted DC benefit amount.

Simulate your future asset value.

Check your investment performance results.

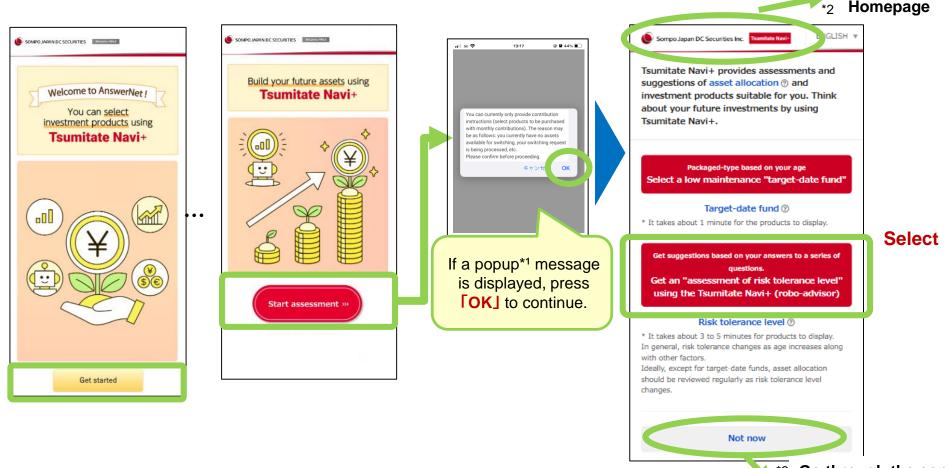
Check investment performance results of your monthly contributions for each product.



The result of each transaction will be reflected to the asset balance on the following date of the settlement date.

AnswerNet - TsumitateNavi+ (Plus) -

After checking the "TsumitateNavi+" tutorial, press the "Start Assessment" button to launch the RoboAdvisor service.

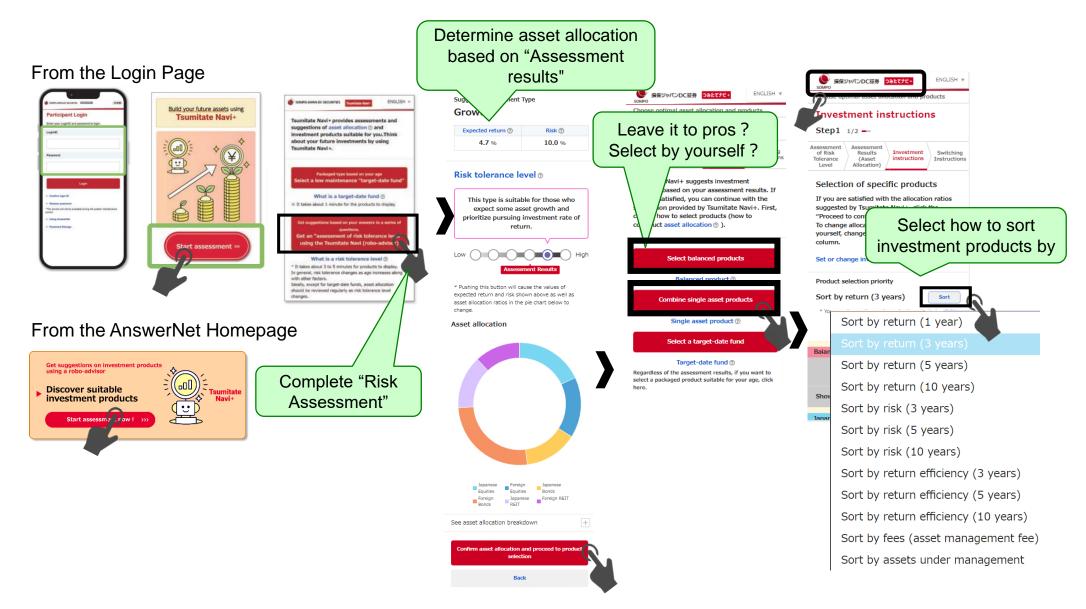


^{*1} This pop-up message is displayed when there is no asset balance yet, etc. Click "OK" to proceed.

Go through the confirmation screen for participant contribution application on the homepage

^{*2} If you do not want to use the robo-advisor immediately, please tap the logo at the top or "Not now".

TsumitateNavi+: RoboAdvisor (Assessment Tool)



TsumitateNavi+: Confirmation of Benefits - Tax Benefit

Calculation

The Participant Contribution review menu allows you to check the

effect of tax reductions due to participant contributions.

From the AnswerNet Homepage 1.Input Annual Income

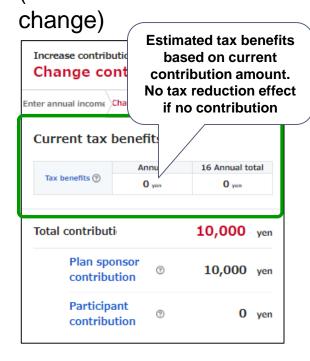
Receive preferentiations treatment by making contributions on tip of lan sponsor contributions

Examine pa dicipant contributions

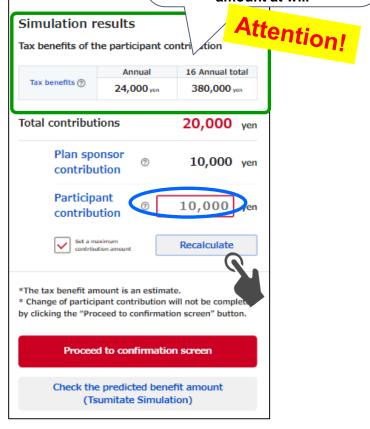
(Sompleyer matching contribution)



2.Change of Contribution (Current tax benefit & tax benefit after



Automatic display of the tax reduction amount at the maximum contribution amount. Can also check the tax reduction effect by changing the contribution amount at will



After the start of matching contributions, this menu is only available during the month of change (May) each year. Tax benefits can be checked at any time with a separate simulation function

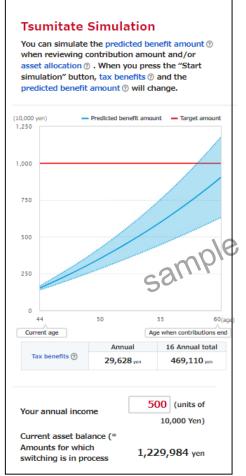
*The figures above are for illustration purposes only. Not to be taken as a the actual tax benefit depending on your legal and actual tax situation.

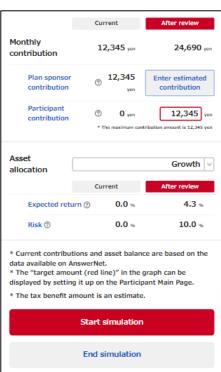
TsumitateNavi +: Simulation Function, etc.

From AnswerNet homepage



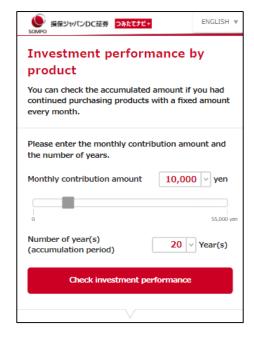
Tsumitate Simulation

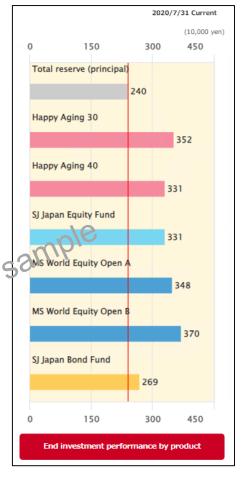






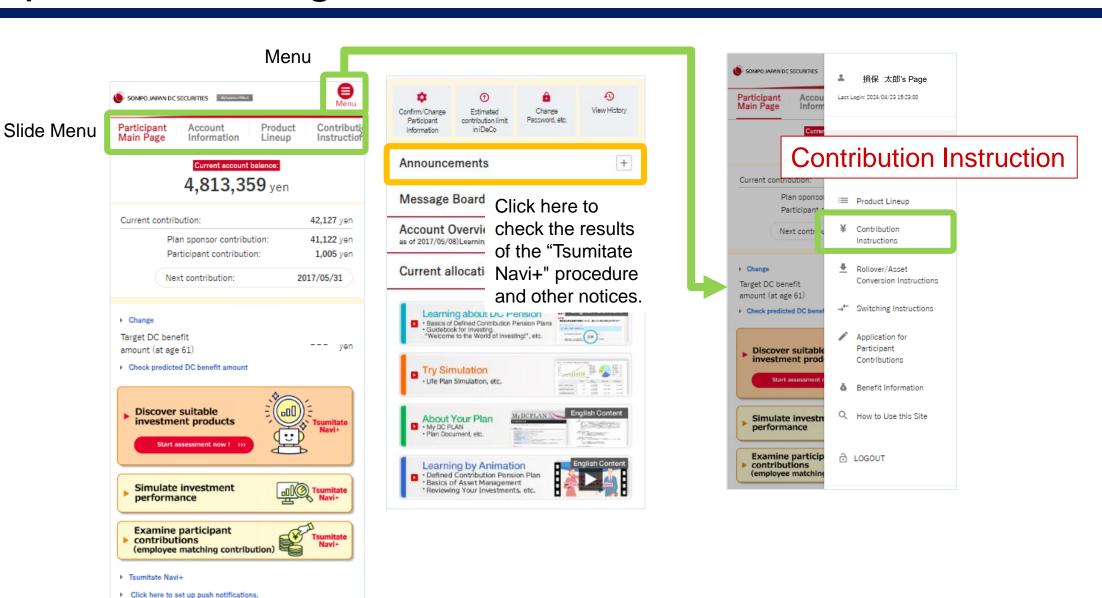
Investment performance by product





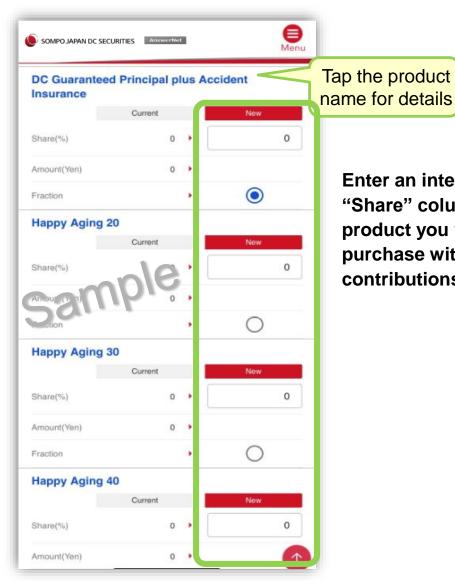
Participant Main Page

Contribution Instruction



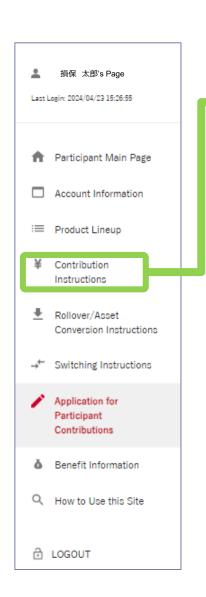
Contribution Instructions

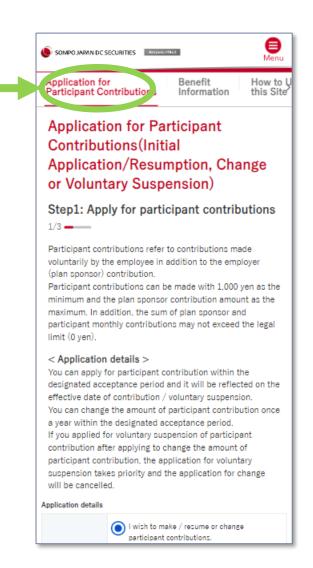


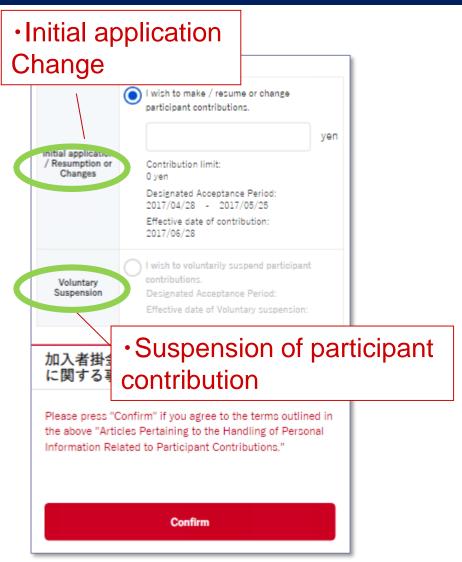


Enter an integer (%) in the "Share" column for the product you want to purchase with future contributions.

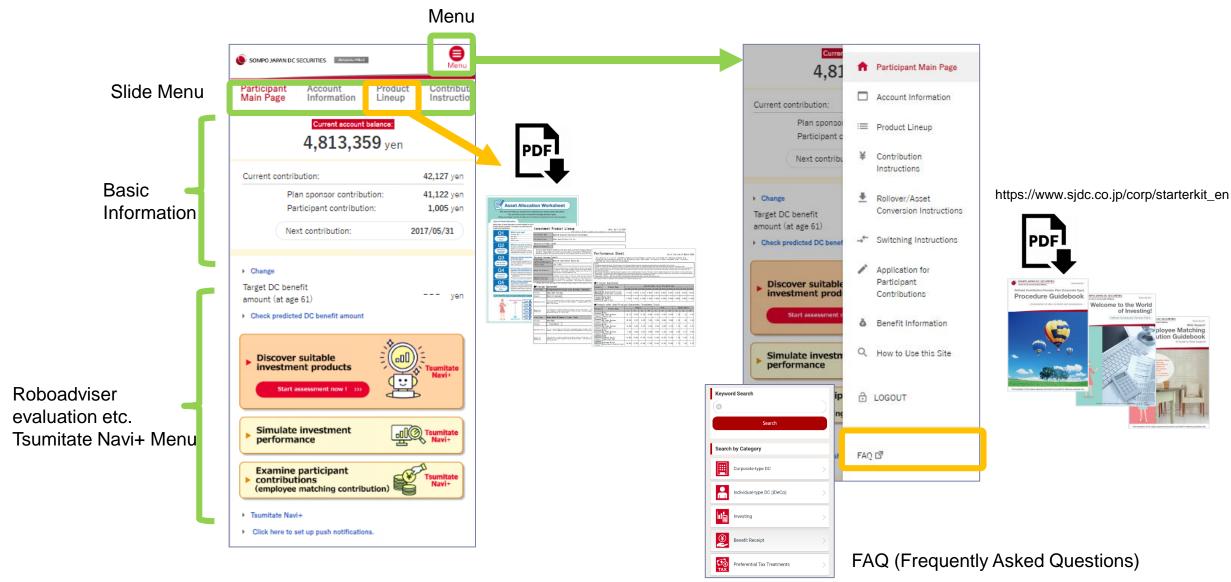
Application of Participant Contribution





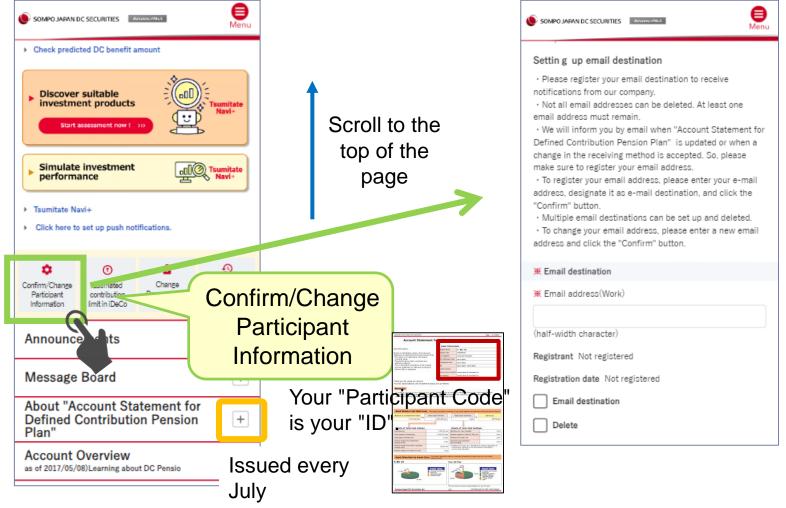


Participant Main Page Information



(Important) How to Register an Email Address

You can register your email address using the "Confirm/Change Participant Information" button. Doing this will allow you to confirm your ID and receive your Personal Financial Statement notification by email.



(Reference) Convenient Access from Smartphone

If you add a shortcut icon to your smartphone's home screen, you will be able to access the AnswerNet directly from the icon.



The images above are examples only and subject to change in the future.

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Performance of Proposed Funds

December 2023 (Source: Sompo Japan)

Product Type		Investment Style	Product Name	Provider/Mana gement Company	Asset Management Fee tax included	Characteristics	Return				Risk		Sharpe Ratio		Total Assets (million yen) 11/2023	Inception date	Overall Evaluation 03/2023	
								1year	3years	5years	10years	3years	5years	3years	5years			
Balanced		Target Date	Passive	My Target 2030 DC	Nomura Asset Management	Nomura Asset 0.242%- Management 0.198%	Makes diversified investments in Japanese and foreign equities, bonds, and so on. Assets in foreign currencies are not hedged. This is a target-date fund structured to address some date in the future and automatically shifts the asset mix for active investment to stable-oriented investment by July in the year five years prior to the target year. Please refer to the Product Guide for more details.	8.10%	5.42%	4.83%		5.81%	6.89%	0.94	0.71	22,341	6/22/2015	Aaa
				My Target 2035 DC				10.46%	7.33%	6.27%		6.86%	8.33%	1.07	0.75	10,196	3/9/2018	Aaa
				My Target 2040 DC				12.13%	8.37%	6.98%		7.48%	9.04%	1.12	0.77	13,522	6/22/2015	Aaa
	T			My Target 2045 DC				13.20%	9.12%	7.53%		7.91%	9.66%	1.16	0.78	6,237	3/9/2018	Aaa
	ced Tarç			My Target 2050 DC				14.28%	9.88%	8.07%		8.33%	10.28%	1.19	0.79	13,570	2/27/2015	Aaa
				My Target 2055 DC				15.36%	10.64%	8.63%		8.76%	10.82%	1.22	0.80	3,998	3/9/2018	Aaa
				My Target 2060 DC				15.87%	10.86%	8.76%		8.89%	10.89%	1.22	0.81	5,241	3/9/2018	Aaa
				My Target 2065 DC				15.87%								2,005	3/5/2021	Aaa



Performance of Proposed Funds

December 2023 (Source: Sompo Japan)

Product Type		Investment Style Product Name		Provider/Mana gement Company	Asset Management Fee tax included	Characteristics	Return			Risk		Sharpe Ratio		Total Assets (million yen) 11/2023	Inception date	Overall Evaluation 03/2023	
							1year	3years	5years	10years	3years	5years	3years	5years			
Foreign Equities	Growth	Active	Alliance Bernstein Global Growth Opportunities(for DC & VA)	Alliance Bernstein	1.595%	Invests in equities of major global (including Japan) markets including emerging markets with the focus on the potential for earnings growth. Aims to outperform the benchmark (MSCI World Index, in JPY, unhedged, without dividends) in the middle to long term. Assets in foreign currencies are not hedged.	14.69%	12.34%	15.82%	11.63%	17.68%	18.50%	0.70	0.86	8,607	11/26/2001	Aaa
Foreign Bonds	High-rated Resource-rich Countries	Active	DIAM High Grade Bond Income Open (DC)	Asset Management One	1.100%	Mainly invests in government and corporate bonds of highly-rated, resource rich countries (Canada, Australia, etc.), which are rated AA or above. The benchmark is not specified.	3.97%	3.36%	2.94%	1.63%	8.74%	8.49%	0.39	0.35	2,671	11/11/2005	5 Aa
Foreign Equities	Index(Emerging countries)	Passive	Nikko Index Fund Emerging Equity	Nikko Asset Management	0.3740%	Invests in emerging markets equities and aims to perform in line with the benchmark (MSCI Emerging Markets Index, in JPY, unhedged, dividends included). Assets in foreign currencies are not hedged.	11.51%	6.25%	6.89%	5.12%	12.96%	18.10%	0.48	0.38	47,805	4/1/2008	Aaa
Foreign Bonds	Index(Emerging countries)	Passive	Nikko Index Fund Emerging Bond	Nikko Asset Management	0.3740%	Invests in emerging markets bonds and aims to perform in line with the benchmark (JP Morgan Government Bond Index-Emerging Markets Global Diversified, in JPY, unhedged). Assets in foreign currencies are not hedged.	19.54%	8.66%	5.47%	2.42%	7.22%	10.29%	1.20	0.53	12,169	4/1/2008	Aaa



4. Q&A

Thank you!

Disclaimer

- The simulations and other information in this document are prepared for the purpose of providing reference data, and are not intended to guarantee future investment results.
- While every effort has been made to ensure the accuracy of the contents of this document, the contents are not guaranteed. The data is based on past performance and is not a guarantee of future results.
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